Contact: Brad Berg

FY 2008 BUDGETS - UNIVERSITIES, IOWA PUBLIC RADIO, REGIONAL STUDY CENTERS

Actions Requested:

- 1. Consider approval of the FY 2008 Regent institutional budgets as presented on pages 5-8.
- 2. Consider approval of the FY 2008 Iowa Public Radio budgets as presented in Attachment D on page 17.
- 3. Consider approval of the distribution of the regional study centers FY 2008 operating appropriations and salary funds as follows:

Quad Cities Graduate Study Center \$160,806
 Southwest Iowa Regents Resource Center \$108,698
 Tri-State Graduate Study Center \$80,467

4. Receive the FY 2008 budgets of the regional study centers as shown in Attachment E on page 18.

Executive Summary: Consistent with the Board's strategic plan to demonstrate public accountability and effective stewardship of resources, all institutional budgets are approved annually by the Board. The FY 2008 budgets for the special schools and the Board Office were approved at the June 2007 meeting.

The Regent institutions have two basic types of funds within the budgets:

- <u>General operating funds</u> include operational appropriations, federal funds, interest income, tuition and fee revenues, reimbursed indirect costs, and sales and services revenues. Some appropriations are designated for specific operating uses and cannot be used for other purposes.
- <u>Restricted funds</u> are specifically designated or restricted for a particular purpose or enterprise and include capital appropriations, tuition replacement, gifts, sponsored funding from federal and private sources, athletics, and other auxiliary or independent functions such as residence, parking, and utility systems.

The proposed FY 2008 Regent Enterprise budget exceeds \$3.6 billion. The table on page 8 includes budgeted revenues and expenditures from all funds for all Regent institutions.

FY 2008 REGENT ENTERPRISE BUDGET

(in millions)

	01.11	(1171711110		100	15.0	-
	SUI	ISU	UNI	ISD	IBS	Total
General Operating	1,348.4	483.2	157.8	10.3	7.4	2,007.1
Restricted	903.8	589.6	132.3	1.4	1.0	1,628.1
Total	2,252.2	1,072.8	290.1	11.7	8.4	3,635.2

The final FY 2008 composite university general operating and restricted fund budgets illustrated in the following table represent a 6.8% increase from the FY 2007 university composite budget.

UNIVERSITY BUDGETS

(in millions)

(
	SUI		IS	U	U	NI	Total					
	FY 2007	FY 2008	FY 2007	FY 2008	FY 2007	FY 2008	FY 2007	FY 2008				
General Operating	*1,265.9	1,348.4	*454.2	483.2	*151.2	157.8	1,871.3	1,989.4				
Restricted	838.0	903.8	541.1	589.6	138.3	132.3	1,517.5	1,625.7				
Total	2,103.9	2,252.2	995.3	1,072.8	289.1	290.1	3,385.9	3,615.1				

^{*}includes previously approved budget ceiling adjustments at SUI and ISU, and new special purpose budgets at UNI

The 2007 General Assembly approved \$25 million in new incremental general university operating appropriations. Achieving the competitive salaries necessary to recruit and retain top faculty and staff members is one of the top FY 2008 budget priorities for the universities. Faculty salaries continue to be at or near the bottom of SUI's and ISU's respective peer groups. The bargained faculty salaries at UNI are mid-range relative to their peers. \$14 million of the new state incremental operating funding is specifically targeted to enhance the quality of education by increasing the ranking levels of average faculty salaries at SUI and ISU within their respective peer groups and funding new faculty positions at UNI.

The allocation of the salary funding within the Regent enterprise totals \$40.9 million and will be directed towards the costs associated with the collective bargaining agreements and improving the competitiveness of faculty salaries.

The Board approved inflationary resident undergraduate tuition increases of 5.2% at the December 2006 meeting. In December 2006, the tuition increase was expected to generate an additional \$24.4 million in gross tuition revenue. Based on current enrollment projections, the tuition increase is projected to generate \$25.6 in gross tuition revenue for FY 2008 from the FY 2007 approved budget. The increase is primarily due to increased enrollment projections at the University of lowa. These calculated amounts for additional revenues have not been adjusted downward for the \$10.9 million in surcharge revenues provided by the temporary surcharge for FY 2007.

The universities are required to reallocate a minimum of 1% of the FY 2007 operating budgets. The universities plan to exceed the requirement by approximately \$5 million and reallocate an aggregate \$16.3 million during FY 2008 to support key strategic initiatives and fund other cost increases.

Primary uses of the incremental revenues include cost increases in salaries and related benefits, investment in students, and improving educational environments for learning and research.

The university budgets include additional investment in students through increased financial aid, and enriching educational programs and instruction with smaller class sizes and new equipment.

Increased costs associated with improving educational environments for learning and research include operating and maintenance costs of academic facilities, library acquisitions, and operational support of new state-funded educational and research facilities.

Detailed general operating and restricted fund budgets are provided on pages 5-8. Additional information specific to each university is provided in the attachments beginning on page 9.

The General Assembly authorized the issuance of \$131.4 million of academic building revenue bonds for various capital projects during the 2007 session. No increase is anticipated in tuition replacement appropriations for the debt service resulting from the additional bonding authority. The Board will be asked to approve a bond issuance schedule for calendar year 2008 at the October meeting. New bond issues resulting from the recent authorization are not included in the proposed FY 2008 restricted fund budgets as the bond issuance schedule is yet to be determined.

Athletic Budgets

The athletic departments are independent entities and thus are included in the restricted fund budgets. However, each University supports athletics by providing direct university support and/or financial aid set-aside funds. Student fees are used in part to support either debt service or operations of the athletic departments.

The proposed FY 2008 athletic department revenues are projected to increase 9.8% at SUI, 9.7% at ISU, and 8.0% at UNI from the FY 2007 budget. Details pertaining to each university's athletic budget are included in the attachments.

Budgeted Athletic Revenues									
	Sl	ال	IS	U	UNI				
	FY 2007 FY 2008		FY 2007	FY 2008	FY 2007	FY 2008			
Sports Income	\$21,046,000	\$20,244,500	\$11,081,669	\$13,561,579	\$1,799,790	\$2,112,100			
Alumni/Foundation/Corp.	12,917,426	12,292,026	5,015,600	5,636,572	815,000	955,000			
Support/Sponsorship									
Athletic Conference /	10,715,000	18,448,000	7,547,650	7,931,608	300,000	500,000			
NCAA Support									
Univ. Support	1,573,359	800,000	2,974,067	2,953,732	5,083,347	5,267,058			
General & Financial Aid									
Student Fees	1,513,683	1,500,000	1,068,750	1,068,750	1,280,943	1,210,148			
Other Income	8,308,000	8,269,700	<u>5,890,800</u>	5,672,032	<u>200,000</u>	<u>191,500</u>			
Total	\$56,073,468	\$61,554,226	\$33,578,536	\$36,824,273	\$9,479,080	\$10,235,806			

Residence System Budgets

Residence systems are independent entities within each University and are included in the restricted fund budgets. The Board received the FY 2008 residence system preliminary budgets as part of the residence system governance report in March and again in May when FY 2008 room and board rates were approved.

SUI projects a slight decrease in net revenue in the final proposed budget from the preliminary budget primarily due to an increase in projected utility costs. ISU's and UNI's final proposed FY 2008 residence system budgets remain identical to the preliminary budgets previously received by the Board.

University Residence Systems FY 2008 Budgets												
SUI ISU UNI												
		<u>Preliminary </u>				Preliminary Final			<u>Preliminary</u>			Final
Revenues	\$	44,264,123	\$	44,386,064	\$	63,338,095	\$	63,338,095	\$	31,039,399	\$	31,039,399
Expenditures for Operations		31,357,631		31,556,261		47,346,301		47,346,301		25,067,262		25,067,262
Debt Service and Mandatory Transfers		5,568,395		5,568,395		10,435,444		10,435,444		3,620,449	_	3,620,449
Net Revenues after Debt Service and Mandatory Transfers	\$	7,338,097	\$	7,261,408	\$	5,556,350	\$	5,556,350	\$	2,351,688	\$	2,351,688

Iowa Public Radio

In December 2004, the Board approved the creation of Iowa Public Radio, which includes WSUI-AM and KSUI-FM at the University of Iowa (KSUI Radio Group); WOI AM and FM, KTPR-FM, KOWI-FM, and KWOI-FM at Iowa State University (WOI Radio Group); and KUNI-FM and KHKE-FM at the University of Northern Iowa (KUNI Radio Group).

In May 2007, the Board approved the Public Service Operating Agreement between Iowa Public Radio and the Board of Regents, with the consent of the University Presidents. The purpose of the operating agreement was to engage Iowa Public Radio to manage the day-to-day operations of the Radio Groups on behalf of the Board of Regents. The service agreement requires Board approval of the Iowa Public Radio FY 2008 proposed budgets provided in Attachment D on page 17.

Regional Study Centers

The regional study centers are publicly funded consortia of colleges and universities that offer undergraduate and graduate degree programs, graduate non-degree courses, and continuing professional education opportunities to area residents. The three regional study centers that serve lowers include:

- Quad Cities Graduate Study Center in Rock Island serving the Quad Cities,
- Southwest Iowa Regents Resource Center in Council Bluffs, and
- Tri-State Graduate Center in Sioux City.

Each year funds are appropriated to the Board of Regents for distribution to the centers. The FY 2008 operating budgets for the three centers are provided in Attachment E on page 18.

Lakeside Lab Regent Resource Center

The Iowa Lakeside Lab Regent Resource Center is a field station that supports the science programs of the Regent institutions and the Lakeside Consortium. The primary research focuses on the diverse ecosystems that surround Lakeside Lab including studies that relate to water quality and the biodiversity of environments. The FY 2008 budget for Lakeside Lab will be reviewed by the Council of Provosts in August and will be considered for Board approval at the September 2007 meeting.

The Lakeside Lab is primarily funded from allocations made by the three Regent universities. The Lab's strategic plan approved by the Board in September 2006 capped the university allocations at \$600,000 for five years beginning in FY 2007.

BOARD OF REGENTS STATE OF IOWA

BOARD OF REGENTS STATE OF IOWA FY 2008 GENERAL FUND OPERATING BUDGETS

	University of Iowa											
		Univ.	Psych.		Oakdale	Hyg.	Family		Special			
RESOURCES	Univ.	Hosp.	Hosp.	CDD	Campus	Lab	Prac.	SCHS	Purpose	Subtotal		
APPROPRIATIONS												
General	\$258,011,947	\$27,284,584	\$7,321,954	\$6,726,227	\$2,726,485	\$4,182,151	\$2,179,043	\$732,388	\$2,584,953	\$311,749,732		
Other	Ψ230,011,947	Ψ21,204,304	Ψ1,321,934	ψ0,120,221	ΨΖ,1 ΖΟ,400	ψ4,102,131	Ψ2,173,043	Ψ1 32,300	ψ2,304,333	ψ311,749,732		
RESOURCES												
Federal Support								2,501,351		2,501,351		
Interest	1,181,053				2,000		15,000	2,001,001		1,198,053		
Tuition and Fees	252,304,000				2,000		10,000			252,304,000		
Reimb. Indirect Costs	41,422,000	2,268,100	1,375,600	159,000	825,000	131,504				46,181,204		
Sales and Service	,,	712,028,616	, ,	557,573		3,203,856		600,000		732,179,391		
Other Income	125,000	380,100	-	-	120,000		_	1,715,343	_	2,340,443		
Subtotal - Inst. Income	295,032,053	714,676,816	17,164,946	716,573			15,000	4,816,694	0	1,036,704,442		
TOTAL REVENUES	\$553,044,000	, ,	, ,	· ·	\$3,673,485	· · ·	,	\$5,549,082		\$1,348,454,174		
	+	. ,	Ψ= 1,100,000	+ 1,11=,000	4 0,010,100	* * , • * * , • * * *	+-,,	4 0,010,000	+ =,0001,000	+ 1,0 10,10 1,11 1		
EXPENDITURES												
Fac. & Inst. Off. Salaries	\$238,236,000	\$36,794,600	\$1,990,300	\$828,700			\$1,743,234	\$498,013	\$632,735	\$280,723,582		
Prof.& Sci. Staff Salaries	92,263,000	271,936,300	11,942,900	3,207,000	90,457	4,679,115	324,550	2,970,055	867,915	388,281,292		
General Service Staff Sal.	76,598,000	130,106,800	5,723,800	2,006,500		2,332,759	90,223	924,916	282,141	219,722,189		
Hourly Wages	3,048,000	6,607,500	237,800	194,400	-	26,265	18,000	338,325	27,196	10,497,486		
Subtotal - Salaries	410,145,000	445,445,200	19,894,800	6,236,600	1,747,507	7,038,139	2,176,007	4,731,309	1,809,987	899,224,549		
Supplies and Services	37,284,000	256,092,800	3,209,000	906,100	360,517	476,872	18,036	701,673	581,724	299,630,722		
Library Acquisitions	13,214,000			·	·	,	,	,	0	13,214,000		
Rentals	1,500,000	4,923,200	14,200	31,400		2,500		106,100	170,000	6,747,400		
Utilities	26,678,000	19,305,800	1,368,900	268,700	1,424,261				0	49,045,661		
Bldg. Repairs	9,414,000	7,376,500			125,000				0	16,915,500		
Auditor of State Reimb.	500,000								0	500,000		
Equipment	6,727,000	8,817,900			16,200			10,000	23,242	15,594,342		
Aid to Individuals	47,582,000			-	-	-	-		-	47,582,000		
Subtotal - Other Expenses	142,899,000	296,516,200	4,592,100	1,206,200	1,925,978	479,372	18,036	817,773	774,966	449,229,625		
TOTAL EXPENDITURES	\$553,044,000	\$741,961,400	\$24,486,900	\$7,442,800	\$3,673,485	\$7,517,511	\$2,194,043	\$5,549,082	\$2,584,953	\$1,348,454,174		

AGENDA ITEM 9 PAGE 6

BOARD OF REGENTS STATE OF IOWA FY 2008 GENERAL FUND OPERATING BUDGETS

		lov	va State Unive	rsity					
						Univ. of			FY 2008
	Gen.	Exp.	Coop.	Special		Northern			General Fund
RESOURCES	Univ.	Station	Ext.	Purpose	Subtotal	Iowa	ISD	IBSSS	Total
APPROPRIATIONS									
General	\$205,145,406	\$34,493,006	\$21,900,084	\$5,819,611	\$267,358,107	\$93,293,372	\$9,689,607	\$5,456,107	\$687,546,925
Other	, , , , , , , , , , , , , , , , , , , ,	, , ,	+ ,,	*-,-	* - ,, -	, , , .	169,342	88,643	257,985
RESOURCES							,	,	,
Federal Support		4,028,617	8,800,000		12,828,617		54,000	334,696	15,718,664
Interest	1,820,000				1,820,000	750,000	25,000	24,000	3,817,053
Tuition and Fees	182,354,627				182,354,627	61,300,000	·	·	495,958,627
Reimb. Indirect Costs	17,299,180				17,299,180	1,846,628		39,626	65,366,638
Sales and Service		5,000	5,000		10,000	595,000	323,274	1,440,806	734,548,471
Other Income	1,511,881	-	-	-	1,511,881	-	11,916	18,685	3,882,925
Subtotal - Inst. Income	202,985,688	4,033,617	8,805,000	0	215,824,305	64,491,628	414,190	1,857,813	1,319,292,378
TOTAL REVENUES	\$408,131,094	\$38,526,623	\$30,705,084	\$5,819,611	\$483,182,412	\$157,785,000	\$10,273,139	\$7,402,563	\$2,007,097,288
EVDENDITUDEO									
EXPENDITURES	¢466 220 024	#20 470 000	CC 4C4 C40	#040.600	¢404.000.000	¢c0 4c0 220	<u></u> የጋ ዕርን ጋርዕ	CO 047 44 5	\$554.045.007
Fac. & Inst. Off. Salaries Prof.& Sci. Staff Salaries	\$166,320,024	\$20,479,060				\$69,169,328		\$3,217,415	\$551,045,937
General Service Staff Sal.	71,496,520 44,666,416	8,410,864 3,572,058	17,583,131 2,243,054	2,698,062 432,319	100,188,577 50,913,847	29,074,097 23,793,239	2,043,114 2,430,239	,	520,113,555 298,883,679
Hourly Wages	4,396,035	430,500	88,314	25,104	4,939,953	2,178,561	2,430,239	2,024,103	17,616,000
Subtotal - Salaries	286,878,995	32,892,482	26,379,147	3,974,115	350,124,739		8,326,603	5,768,055	1,387,659,171
Gubtotal - Galaries	200,070,000	32,032,402	20,575,147	3,374,113	330,124,733	124,210,220	0,020,000	3,700,033	1,507,055,171
Supplies and Services	28,218,598	4,063,397	4,118,937	1,845,496	38,246,428	12,177,687	1,115,901	1,228,089	352,398,827
Library Acquisitions	9,325,643				9,325,643	2,008,423	8,226	7,212	24,563,504
Rentals	1,280,927	9,089	142,000		1,432,016	971,231			9,150,647
Utilities	26,897,979	59,552	10,000		26,967,531	5,407,000	395,520	206,450	82,022,162
Bldg. Repairs	5,000,000	491,842			5,491,842	1,200,000	296,193	110,257	24,013,792
Auditor of State Reimb.	495,400				495,400	250,000	40,000	,	1,312,400
Equipment	4,200,000	617,661	20,000		4,837,661	548,434	90,696	55,500	21,126,633
Aid to Individuals	45,833,552	392,600	35,000		46,261,152	11,007,000		-	104,850,152
Subtotal - Other Expenses	121,252,099	5,634,141	4,325,937	1,845,496	133,057,673	33,569,775	1,946,536	1,634,508	619,438,117
TOTAL EXPENDITURES	\$408,131,094	\$38,526,623	\$30,705,084	\$5,819,611	\$483,182,412	\$157,785,000	\$10,273,139	\$7,402,563	\$2,007,097,288

BOARD OF REGENTS STATE OF IOWA

BOARD OF REGENTS STATE OF IOWA FY 2008 RESTRICTED FUNDS BUDGETS

REVENUES	SUI	ISU	UNI	ISD	IBSSS	FY 2008 Restricted Total
APPROPRIATIONS						
Iowa Values Fund	1,925,000	1,925,000	950,000			4,800,000
Tuition Replacement	9,509,160	9,509,313	5,286,939			24,305,412
Capital	25,650,000	6,247,000	235,000	500,000	500,000	33,132,000
Water Quality		50,000				50,000
RESOURCES						
Federal Support	213,082,000	147,418,269	23,060,000	142,723	271,052	383,974,044
Interest		5,509,963	3,550,000	30,000		9,089,963
Tuition and Fees	45,191,000	20,714,751	14,150,000			80,055,751
Reimbursed Indirect Costs	20,076,000	7,379,909				27,455,909
Sales and Service	252,369,000	46,902,364	70,150,000	706,094	23,500	370,150,958
Other Income	335,956,840	343,962,822	14,888,000	3,000	264,053	<u>695,074,715</u>
Subtotal - Inst. Income	866,674,840	571,888,078	125,798,000	881,817	558,605	1,565,801,340
TOTAL REVENUES	\$903,759,000	\$589,619,391	\$132,269,939	\$1,381,817	\$1,058,605	\$1,628,088,752
EXPENDITURES						
Fac. & Inst. Off. Salaries	\$123,592,000	\$56,886,933	\$8,050,000	\$401,047	\$43,000	\$188,972,980
Prof.& Sci. Staff Salaries	154,995,000	84,244,765	14,995,000	186,616	5,000	254,426,381
General Service Staff Salaries	38,288,000	42,026,837	10,687,000	44,189	12,000	91,058,026
Hourly Wages	22,926,000	20,555,159	5,704,000			49,185,159
Subtotal - Salaries	339,801,000	203,713,694	39,436,000	631,852	60,000	583,642,546
Prof. and Scientific Supplies	223,719,000	218,638,261	41,935,000	150,764	417,365	484,860,390
Library Acquisitions	, ,		60,000	2,600	500	63,100
Rentals	17,249,000		1,000,000			18,249,000
Utilities	8,988,000	11,207,783	2,100,000	30,000		22,325,783
Building Repairs	3,852,000	7,500,000	4,502,780	550,000	565,740	16,970,520
Auditor of State				1,000		1,000
Equipment	13,898,000	12,000,000	2,100,000	15,601	15,000	28,028,601
Student Aid	46,154,000	38,059,653	12,521,000			96,734,653
Debt Service	49,700,000	33,500,000	11,943,078			95,143,078
Plant Capital	200,398,000	65,000,000	16,672,081	-	-	282,070,081
Subtotal - Other Expenses	563,958,000	385,905,697	92,833,939	749,965	998,605	1,044,446,206
TOTAL EXPENDITURES	\$903,759,000	\$589,619,391	\$132,269,939	\$1,381,817	\$1,058,605	\$1,628,088,752

BOARD OF REGENTS STATE OF IOWA

BOARD OF REGENTS STATE OF IOWA FY 2008 ALL FUNDS BUDGETS

-	•	1 Z000 ALL FUND	ODODOLIO			
						FY 2008
						All Funds
RESOURCES	SUI	ISU	UNI	ISD	IBSSS	Total
APPROPRIATIONS						
General	\$311,749,732	\$267,358,107	\$93,293,372	\$9,689,607	\$5,456,107	\$687,546,925
Iowa Values Fund	1,925,000	1,925,000	950,000	φο,οοο,οοι	φο, 100, 107	4,800,000
Tuition Replacement	9,509,160	9,509,313	5,286,939			24,305,412
Capital	25,650,000	6,247,000	235,000	500,000	500,000	33,132,000
Other	20,000,000	50,000	200,000	169,342	88,643	307,985
RESOURCES		30,000		100,042	00,040	307,303
Federal Support	215,583,351	160,246,886	23,060,000	196,723	605,748	399,692,708
Interest	1,198,053	7,329,963	4,300,000	55,000	24,000	12,907,016
Tuition and Fees	297,495,000	203,069,378	75,450,000	00,000	21,000	576,014,378
Reimb. Indirect Costs	66,257,204	24,679,089	1,846,628		39,626	92,822,547
Sales and Service	984,548,391	46,912,364	70,745,000	1,029,368	1,464,306	1,104,699,429
Other Income	338,297,283	345,474,703	14,888,000	14,916	282,738	698,957,640
Subtotal - Inst. Income	1,903,379,282	787,712,383	190,289,628	1,296,007	2,416,418	2,885,093,718
TOTAL REVENUES	\$2,252,213,174	\$1,072,801,803	\$290,054,939	\$11,654,956	\$8,461,168	\$3,635,186,040
EXPENDITURES				.		^
Fac. & Inst. Off. Salaries	\$404,315,582	\$250,969,295		\$4,254,297	\$3,260,415	
Prof.& Sci. Staff Salaries	543,276,292	184,433,342	44,069,097	2,229,730	531,475	774,539,936
General Service Staff Sal.	258,010,189	92,940,684	34,480,239	2,474,428	2,036,165	389,941,705
Hourly Wages	33,423,486	25,495,112	7,882,561			66,801,159
Subtotal - Salaries	1,239,025,549	553,838,433	163,651,225	8,958,455	5,828,055	1,971,301,717
Prof. and Scientific Supp.	523,349,722	256,884,689	54,112,687	1,266,665	1,645,454	837,259,217
Library Acquisitions	13,214,000	9,325,643	2,068,423	10,826	7,712	24,626,604
Rentals	23,996,400	1,432,016	1,971,231	-,-	,	27,399,647
Utilities	58,033,661	38,175,314	7,507,000	425,520	206,450	104,347,945
Bldg. Repairs	20,767,500	12,991,842	5,702,780	846,193	675,997	40,984,312
Auditor of State Reimb.	500,000	495,400	250,000	41,000	27,000	1,313,400
Equipment	29,492,342	16,837,661	2,648,434	106,297	70,500	49,155,234
Aid to Individuals	93,736,000	84,320,805	23,528,000	, .	-,	201,584,805
Debt Service	49,700,000	33,500,000	11,943,078			95,143,078
Plant Capital	200,398,000	65,000,000	16,672,081			282,070,081
Subtotal - Other Expenses	1,013,187,625	518,963,370	126,403,714	2,696,501	2,633,113	1,663,884,323
TOTAL EXPENDITURES	\$2,252,213,174	\$1,072,801,803	\$290,054,939	\$11,654,956	\$8,461,168	\$3,635,186,040

FY 2008 BUDGETS - UNIVERSITY OF IOWA

SUI FY 2008 General University Operating Budget

The FY 2008 General University budget was guided by <u>The Iowa Promise</u>: A Strategic Plan for the University of Iowa 2005-2010. SUI's proposed FY 2008 operating budget represents a 7.2% increase over FY 2007 and incorporates the following incremental revenues and reallocations when compared to the FY 2007 base budget:

•	State Appropriation	\$ 23.5 million
•	Tuition	12.0 million
•	Reallocations	7.2 million
	Total Incremental Revenues and Reallocations	\$ 42.7 million

The General University's total allocation of the approved incremental operating appropriation and state salary funding, less the one-time state funding received in FY 2007, results in incremental state operating funding of \$23.5 million.

The Board approved a tuition increase of 5.2% for residents and 7.0% for non-residents at the December 2006 meeting. Fall 2007 student application and acceptance data indicate another large enrollment class. The expected large enrollment coupled with the FY 2008 tuition rates less the one-time FY 2007 surcharge revenue result in a projected net \$12.0 million in new tuition revenues.

Indirect cost recoveries for FY 2008 are projected to remain level when compared to the FY 2007 budget adjustment approved by the Board in June 2007. The adjustment increased indirect cost recoveries by \$2.0 million when compared to the original FY 2007 budget.

The University is required to commit a minimum of \$5.2 million in reallocations for FY 2008. However, the need to improve the competitiveness of faculty salaries relative to peer institutions and to help cover other unavoidable cost increases, the University of Iowa is committing an additional \$2.0 million in reallocated dollars, bringing the total reallocations in FY 2008 to \$7.2 million.

The incremental revenues and reallocations are budgeted to fund the following strategic initiatives:

•	Core Salary/Benefit Increases	\$ 11.4 million
•	Investment in Faculty	17.0 million
•	Additional Investment in Students	8.0 million
•	Renewing Environments for Learning and Research	6.3 million
	Total Uses of Incremental Revenues and Reallocations	\$ 42.7 million

The University seeks to maintain competitive salaries for its staff. The average salary increase for non-union Professional and Scientific staff is targeted between 4.5% and 6.0%.

Investment in faculty is SUI's top academic budget priority for FY 2008. The FY 2008 budget is the third year of a faculty salary recovery plan supported by reallocations, tuition revenue, and state salary funding. The pay policy approved in June 2007 contained a split pay increase plan for faculty with an overall average salary increase of 4.5% on July 1, 2007 and an additional supplement of 2.0% on December 1, 2007.

The investment in students initiative includes funding to provide access to financial aid, introduce students to research opportunities, develop freshman seminars, strengthen the honors program, and direct resources to core educational programs.

Renewing environments for learning and research is an important component of maintaining a productive environment for students, faculty, and staff. Funding is budgeted for the projected cost increases of utilities, custodial services, information technology, and maintenance for general education facilities to renew environments for learning and research.

SUI's consolidated special purpose budget on page 5 includes Primary Health Care, State Cancer Registry, Substance Abuse, Biocatalysis, Iowa Registry for Congenital and Inherited Disorders, Ag Health and Safety, Non-Profit Resource Center, Advance Drug Development, Oakdale Research Park, and the Technology Innovation Center.

UIHC

In FY 2008, the strategic focus for the University of Iowa Hospitals and Clinics (UIHC) will continue to center on the offering of a broad spectrum of clinical services to all patients, serving as the primary teaching hospital for the University, and providing a base for innovative research to improve health care.

State appropriations from the IowaCare Account include \$27.3 million with an additional \$10 million available as needed for the program. The Board approved a 6% rate increase effective July 1, 2007, at the May 2007 meeting. An average "all-in" salary increase of 5.5% is projected for FY 2008, medical and surgical supply costs are estimated to rise 4%, and drug costs are projected to increase 7%. Utilities and other administrative services purchased from the University will increase 9% and 4.5%, respectively.

The proposed FY 2008 UIHC budget of \$742.0 million reflects a 6.5% increase over the FY 2007 budget of \$696.6 million. The proposed FY 2008 UIHC budget is provided on page 5.

Other UIHC units include the Psychiatric Hospital, the Center for Disabilities and Development, and Specialized Child Health Services. The proposed combined FY 2008 budget of these units is \$37.5 million which represents a 2.1% increase over the FY 2007 budget.

SUI FY 2008 Restricted Fund Budget

The Restricted Fund includes the Organized Activities Fund, the Auxiliary Enterprise Fund, the Current Restricted Fund and the Plant Fund and involves virtually every department on campus in revenue and expenditure planning.

- Organized Activities Fund includes continuing education, medicine and dentistry practice plan funds, sports camps, conferences and institutes, and various publications and workshops
- Auxiliary Enterprise Fund includes athletics, residence halls, the Iowa Memorial Union, student health, recreational services, Hancher Auditorium, parking and transportation, Cambus, and various smaller enterprises
- Current Restricted Fund includes sponsored activities, predominately research and student financial aid funded from federal and non-federal sources
- Plant Fund includes bond proceeds and capital project receipts

The proposed FY 2008 Restricted Fund Budget includes the following state appropriations:

Tuition Replacement

\$ 9.5 million

The Tuition Replacement appropriation funds the debt service on academic building revenue bond issues.

Capital \$25.7 million

The FY 2008 capital appropriation includes \$10.0 million of a \$30 million three year capital appropriation for the construction of the new Institute for Biomedical Discovery facility and \$15.7 million from the 2006 legislative session for FY 2008 for the Hygienic Laboratory.

Grow Iowa Values Fund (GIVF)

\$ 1.9 million

The GIVF appropriation will be used for continued support of the I-START and I-GROW programs and will be matched dollar for dollar by the University as described in Agenda Item 5. The programs facilitate university-private sector partnerships in entrepreneurship and address middle to long-term commitments needed to promote sustained growth of new companies.

Athletics

The University of Iowa's FY 2008 athletic budget reflects revenue projections of \$61.6 million which is a 9.8% increase when compared to the FY 2007 budget. Kinnick Stadium premium seating revenues and the new multi-media contract first realized in FY 2007 will continue to be realized in FY 2008. The projected increase in conference support is due to television rights revenues generated from the recently established Big Ten Television Network.

Sports income is projected to decline in FY 2008 primarily due to one less home football game when compared to FY 2007.

Beginning in FY 2008, direct general university support has been eliminated. Athletics will receive \$800,000 from the University in financial aid set-aside funds derived from the Athletic Department's tuition scholarship payments.

University of Iowa Athletic Revenues FY 2004-FY 2008									
								Budget	Proposed
		FY 2004		FY 2005		FY 2006		FY 2007	FY 2008
Revenues									
Sports Income	\$	20,434,095	\$	19,274,254	\$	20,313,247	\$	21,046,000	\$ 20,244,500
Alumni / Foundation /									
Corp Support / Sponsorship		5,224,344		4,250,048		5,950,453		12,917,426	12,292,026
Athletic Conference /									
NCAA Support		10,562,297		10,535,131		10,636,553		10,715,000	18,448,000
General University Support		2,223,359		1,923,359		1,673,359		1,573,359	800,000
Student Fees		1,401,944		1,505,016		1,495,060		1,513,683	1,500,000
Other Income		4,943,861		5,959,356		6,467,252		8,308,000	 8,269,700
Total Revenues	\$	44,789,900	\$	43,447,164	\$	46,535,924	\$	56,073,468	\$ 61,554,226

The SUI athletic department anticipates providing \$14.1 million in direct and indirect support to other departments and entities within the universities.

The athletic department is responsible for paying tuition resulting from awarded scholarships. The University projects 300 FTE scholarships at a total cost of approximately \$7.3 million.

An enterprise reserve and contingency account has been established to create a quasi-endowment that will provide financial stability to the athletic department over the long term. Athletics plans to make periodic investments in the account with a minimal goal of \$10 million. The Department projects to invest \$2.4 million from the FY 2007 budget and \$2.0 million from FY 2008 in the account.

FY 2008 BUDGETS – IOWA STATE UNIVERSITY

ISU FY 2008 General University Operating Budget

The University is highly committed to the goals included in its strategic plan, <u>Forward Thinking</u>, as well as to those in the Board of Regent's strategic plan. The strong support from state appropriations will allow progress to be made in FY 2008. ISU's proposed FY 2008 general university operating budget represents a 6.5% increase over FY 2007 and incorporates the following incremental revenues and reallocations when compared to the FY 2007 base budget:

•	State Appropriation	\$21.3 million
•	Tuition	3.8 million
•	Reallocations	3.8 million
	Total Incremental Revenues and Reallocations	\$28.9 million

The General University's total allocation of the approved incremental operating appropriation and state salary funding, less the one-time state funding received in FY 2007, results in incremental state operating funding of \$21.3 million.

The Board approved a tuition increase of 5.2% for resident and 3.4% for non-resident students at the December 2006 meeting. The projected stable enrollment coupled with the FY 2008 tuition rates, less the one-time FY 2007 surcharge revenue, result in a projected net \$3.8 million in new tuition revenues when compared to the FY 2007 adjusted budget approved in May 2007. The budget adjustment approved in May increased FY 2007 tuition revenues by \$1 million when compared to the original FY 2007 budget.

Indirect cost recoveries for FY 2008 are projected to remain comparable with the FY 2007 adjusted budget approved in May 2007, resulting in no projected incremental revenue.

ISU has committed a total of \$4.5 million in reallocations for FY 2008 of which \$3.8 million is within the General University. The University's reallocated funds will improve the competitiveness of faculty salaries, strengthen the University's premier programs, and maintain and support campus infrastructure.

The incremental revenues and reallocations are budgeted to fund the following strategic initiatives:

•	Competitive Salaries	\$17.1 million
•	Increase Student Success and Enhance Educational Programs	4.1 million
•	Increase Excellence of Graduate, Professional, and Research Programs	3.5 million
•	Improve Systems, Informational Infrastructure, and Facilities	4.2 million
	Total Uses of Incremental Revenues and Reallocations	\$28.9 million

One of ISU's highest budget priorities is to reach the faculty salary levels necessary to recruit and retain faculty members who are among the very best in their fields of study. Faculty salaries at ISU are currently the lowest when compared to its peers. The University distributed funds to all general fund units equal to 3% of the continuing employee salary base for faculty and P&S staff salary increases.

Student success and enhanced undergraduate educational programs will be achieved through increased financial aid, smaller class sizes, renovating laboratories, and updating instructional equipment.

ISU's initiative to increase the excellence of graduate, professional, and research programs will be achieved as a result of attracting the very best graduate students with tuition scholarships, competitive stipends, and excellent faculty with exciting and challenging research programs. The maintenance and further enhancement of ISU's premier programs requires the continuous recruitment and retention of outstanding faculty.

Cost increases of utilities, library acquisitions, information technology, and general education building maintenance and renovations are budgeted to improve systems, infrastructure, and facilities. A combination of tuition, reallocation, and appropriation revenues will be used to replenish the building repair fund, open new buildings, and provide new and updated software for campus use.

ISU's consolidated special purpose budget on page 6 includes the Institute for Physical Research and Technology, Small Business Development Center, Leopold Center, Livestock Disease Research, Research Park/ISIS, George Washington Carver Endowed Chair, and the Veterinary Diagnostic Lab.

ISU FY 2008 Restricted Budget

The Restricted Funds budget represents activities that receive targeted appropriations for specific strategic initiatives, including capital appropriations, and revenues and expenditures from university units and operations that do not receive direct state appropriations. Major restricted fund revenue categories include:

- Federal Support receipts for both sponsored and student financial aid
- Endowment Income earnings distributed from the University's endowment funds
- Auxiliary Enterprises comprised primarily of bonded enterprises including athletics, University Bookstore, Department of Residence, Memorial Union, Parking Systems, Student Health Center, Reiman Gardens, and the Iowa State Center
- Private Gifts, Grants, and Contracts includes nongovernmental sponsored programs from private industry, non-profit organizations, and individuals
- Plant Funds includes bond proceeds and capital project funds

The proposed FY 2008 Restricted Fund Budget includes the following state appropriations;

• Tuition Replacement

\$9.5 million

The Tuition Replacement appropriation funds the debt service on academic building revenue bond issues.

• Capital \$6.2 million

The FY 2008 capital appropriation includes \$5.6 million of a \$32 million, three year capital appropriation for the construction of a new biorenewable fuels facility and \$0.6 million for the Veterinary Diagnostic Lab.

Grow Iowa Values Fund (GIVF)

\$1.9 million

FY 2008 GIVF funds will be used to support commercialization of research, assist Iowa industry and spur economic development. \$1.3 million is identified for competitive grants and \$0.6 million for infrastructure support as described in Agenda Item 5. Organizations and university units receiving funding will be required to provide matching funds on a one-to-one basis.

Athletics

lowa State University's FY 2008 athletic budget reflects revenue projections totaling \$36.8 million which is an increase of 9.5% when compared to the FY 2007 budget. The revenue increase is primarily due to increased football season ticket prices and an increase in season ticket sales.

Sports income is projected to decline in FY 2008 primarily due to one less home football game when compared to FY 2007.

General university support for FY 2008 is projected to decrease slightly from FY 2007 and revenue from student fees remains level.

Iowa State University Athletic Revenues FY 2004-FY 2008										
Budget Proposed										
		FY 2004		FY 2005		FY 2006		FY 2007		FY 2008
Revenues										
Sports Income	\$	9,464,888	\$	9,974,561	\$	10,236,527	\$	11,081,669	\$	13,561,579
Alumni / Foundation /										
Corp Support / Sponsorship		6,308,994		6,139,955		5,712,712		5,015,600		5,636,572
Athletic Conference /										
NCAA Support		6,272,461		6,837,992		9,315,157		7,547,650		7,931,608
General University Support		2,544,403		2,640,797		2,824,102		2,974,067		2,953,732
Student Fees		1,097,684		1,124,361		1,089,160		1,068,750		1,068,750
Other Income		2,744,588		3,049,824		2,141,134		5,890,800		5,672,032
Total Revenues	\$	28,433,018	\$	29,767,490	\$	31,318,792	\$	33,578,536	\$	36,824,273

The ISU athletic department anticipates providing \$16.4 million in direct and indirect support to other departments and entities within the universities.

The athletic department is responsible for paying tuition resulting from issuing scholarship awards. The University projects 202 FTE scholarships at a total cost to the athletic department of approximately \$5.8 million.

FY 2008 BUDGETS – UNIVERSITY OF NORTHERN IOWA

<u>UNI FY 2008 General University Operating Budget</u>

UNI's Strategic Plan reinforces the philosophy of Students First. It emphasizes the need to provide a University environment that lets students experience a personalized learning environment. The plan also focuses on maintaining an excellent and diverse faculty that will continue to provide quality instruction. UNI's proposed FY 2008 general university operating budget represents a 4.6% increase over the FY 2007 budget and incorporates the following incremental revenues and reallocations when compared to the FY 2007 base budget.

•	State Appropriation	\$ 8.1 million
•	Tuition	- 1.1 million
•	Indirect Cost Recoveries/Other Income	- 0.1 million
•	Reallocations	4.6 million
	Total Incremental Revenues and Reallocations	\$11.5 million

The General University's total allocation of the approved incremental operating appropriation and state salary funding, less the one-time state funding received in FY 2007, results in incremental state operating funding of \$8.1 million.

The Board approved a tuition increase of 5.2% for resident and 3.4% for non-resident students at the December 2006 meeting. A projected decline in enrollment coupled with the FY 2008 tuition rates, less the one-time FY 2007 surcharge revenue, results in projected tuition revenue that is \$1.1 million less than that budgeted for FY 2007.

Indirect cost recoveries are projected to decline \$0.3 million when compared to FY 2007 due to the elimination of several congressionally directed appropriations in FY 2007 that would have generated indirect cost recoveries in FY 2008. The reduction of indirect cost recoveries is offset in part by a projected increase in interest income of \$0.2 million.

The University is required to commit a minimum of \$1.5 million in reallocations for FY 2008. The University projects to reallocate approximately \$4.6 million primarily to provide intellectually challenging and character building experiences for students and to promote university culture and organizational effectiveness.

The incremental revenues and reallocations are budgeted to fund the following strategic initiatives and unavoidable cost increases.

•	Negotiated Salaries/Benefits	\$ 5.8 million
•	Faculty Positions/Startup Costs	2.0 million
•	Investment in Student Experiences	1.9 million
•	Maintain Resources for Strategic Opportunities	0.4 million
•	Critical Needs Involvement/University Culture Promotion	0.7 million
•	Other Cost Increases	0.7 million
	Total Uses of Incremental Revenues and Reallocations	\$ 11.5 million

Mandatory salary and related benefit increases from faculty and merit employee bargaining are included in the proposed FY 2008 budget. The negotiated AFSCME contract provided a 3% increase effective July 1, 2007 with eligible employees also receiving step increases of 4.5% on anniversary dates. The United Faculty contract also allowed a 3% increase on July 1, 2007. Salary increases for professional and scientific staff typically follow the United Faculty pay increase. In order to sustain competitive salaries, the professional and scientific plan will increase 1% at the minimum and 4% at the maximums of the pay range.

UNI will dedicate \$2 million to fund the University's strategic initiative of providing additional faculty and instructional support.

Incremental revenues will also be used to create challenging student experiences, maintain resources for strategic opportunities, promote university culture, and fund other cost increases, including utilities and insurance premiums.

Special purpose budgets rolled into the UNI operating budget on page 6 include the Institute for Decision Making, the Recycle and Reuse Center, Metal Casing, and MyEntreNet.

UNI FY 2008 Restricted Budget

UNI's restricted budget includes auxiliary enterprise, capital appropriations, and revenues and expenditures from university units and operations that do not receive direct state appropriations. Major auxiliary enterprise operations include the residence system, athletics, Maucker Union, Fieldhouse Operations (UNI-Dome/McLeod), Gallagher-Bluedorn Performing Arts Center, Wellness Recreation Center, and the Student Health Center.

The proposed FY 2008 Restricted Fund Budget does include the following state appropriations:

Tuition Replacement

\$5.3 million

The Tuition Replacement appropriation funds the debt service on academic building revenue bond issues.

Capital \$0.2 million

The FY 2008 capital appropriation of \$235,000 provides funding for technology resources associated with the MyEntreNet project.

Grow Iowa Values Fund (GIVF)

\$1.0 million

FY 2008 GIVF funds will be used to support UNI's technology transfer and business incubation projects, rural entrepreneurship, market research, Helping Regions Succeed, and the Ag-Based Lubricants Center as described in Agenda Item 5.

Athletics

The University of Northern Iowa's FY 2008 athletic budget reflects revenue projections totaling \$10.2 million which is an increase of 8.0% when compared to the FY 2007 budget.

The projected increase in sports income is primarily due to additional guaranteed football revenue and ticket sales revenue for men's and women's basketball.

General university support for FY 2008 is projected to increase from FY 2007 and the allocation of student fee revenues to athletics is expected to slightly decrease.

University of Northern Iowa Athletic Revenues FY 2004-FY 2008									
								Budget	Proposed
		FY 2004		FY 2005		FY 2006		FY 2007	FY 2008
Revenues									
Sports Income	\$	1,267,919	\$	1,356,431	\$	1,720,490	\$	1,799,790	\$ 2,112,100
Alumni / Foundation /									
Corp Support / Sponsorship		465,838		844,323		720,636		815,000	955,000
Athletic Conference /									
NCAA Support		470,408		390,617		444,779		300,000	500,000
General University Support		4,662,997		4,860,848		5,107,784		5,083,347	5,267,058
Student Fees		1,224,963		1,111,067		1,125,344		1,280,943	1,210,148
Other Income	I	242,433		284,355		372,044		200,000	 191,500
Total Revenues	\$	8,334,558	\$	8,847,641	\$	9,491,077	\$	9,479,080	\$ 10,235,806

The UNI athletic department anticipates providing \$6.3 million in direct and indirect support to other departments and entities within the universities.

The athletic department is responsible for paying tuition resulting from awarded scholarships. The University projects 194 FTE scholarships at a total cost to the athletic department of approximately \$3.4 million.

FY 2008 BUDGETS - IOWA PUBLIC RADIO

The FY 2008 budget was approved by the Iowa Public Radio's Executive Council at the June 28, 2007 meeting. The Regent universities provide approximately \$1.7 million in support for Iowa Public Radio.

The proposed budget includes an IPR Board approved salary budget pool increase of 4.5% to be used for merit and equity adjustments. IPR intends to create new positions while maintaining overall total positions through reassignment, attrition, and restructuring reductions. Revenue producing positions will receive top priority.

Additional one-time capital expenditures are being financed by the universities as described in Agenda Item 15.

Iowa Public Radio - FY 2008 Budgets

_	Radi	o Group Budge	ets	IPR	Total
Income:	<u>KSUI</u>	<u>WOI</u>	<u>KUNI</u>	<u>Corporate</u>	<u>IPR</u>
University Support	\$602,528	\$550,000	\$573,563		\$1,726,091
Federal Grants	256,402	1,015,500	304,885		1,576,787
Fund Raising					
Membership	150,000	1,124,933	485,000	941,067	2,701,000
Underwriting	540,000	560,000	200,000		1,300,000
Major Gifts	66,667	66,668	66,667		200,002
Corporate Foundations	29,167	29,167	29,166	25,000	112,500
Special Projects	27,083	27,084	27,083		81,250
Investment Earnings	5,000	35,000	30,000		70,000
Other	10,000	20,000	30,000		60,000
Total Revenue	\$1,686,847	\$3,428,352	\$1,746,364	\$966,067	\$7,827,630
Expenses:					
Salaries & Benefits	\$986,405	\$1,593,421	\$1,027,548	\$801,167	\$4,408,541
Supplies & Services	669,058	1,136,084	558,469	164,900	2,528,511
Equipment	113,333	113,334	113,333		340,000
Capital Expenditures	0	672,000	85,000		757,000
Total Expenditures	\$1,768,796	\$3,514,839	\$1,784,350	\$966,067	\$8,034,052
Increase/-Decrease to Reserve	-81,949	-86,487	-37,986	0	-206,422
¹ Operating Revenue	\$1,659,764	\$3,401,268	\$1,719,281	\$966,067	\$7,746,380
² Operating Expenses	1,655,463	2,729,505	1,586,017	966,067	6,937,052
Inc/-Dec From Operating	\$4,301	\$671,763	\$133,264	\$0	\$809,328

¹ Excludes Special Projects

² Excludes Equipment, Capital Expenses

FY 2008 BUDGETS - REGIONAL STUDY CENTERS

The inclusion of the study centers in state salary funding totaling \$8,930 results in their first appropriation increase in several years. The study centers report the historical flat funding has inhibited their ability to effectively promote offered programs. The most prominent FY 2008 budget issue for the study centers is the need for advertising dollars and for computer equipment.

The Quad Cities Graduate Center's FY 2008 budget plan includes expanded access to high quality graduate programming, servicing the needs of current and prospective students, facilitating economic growth, and maintaining a strong consortium that is productive, efficient, and accountable.

The Southwest Iowa Regents Resource Center reports the largest need in the budget is for advertising and promotion of the center's programs. Surrounding schools are using media outlets such as cable television, billboards, print, and electronic media to market their services. Display ads, news releases, and course mailers represent the only marketing mediums currently utilized by the center.

The Tri-State Graduate Center identifies the need to develop new marketing materials for a public awareness campaign and to make current students aware of the services offered by the center.

QUAD CITIES GRADUATE CENTER							
FY2008 Budget							
REVENUES							
State Appropriation - Iowa	\$157,144						
State Salary Funding - Iowa	3,662						
State Appropriation - Illinois	220,000						
TOTAL REVENUE	\$380,806						
EXPENDITURES							
Personnel/Benefits	\$215,235						
Contractual	134,632						
Commodities	3,400						
Travel	7,500						
Printing	6,810						
Equipment	2,000						
Telecommunications	5,879						
Audit	5,350						
TOTAL EXPENDITURES	\$380,806						

SW IA REGENTS RESOURCE CENTER FY2008 Budget					
REVENUES					
State Appropriation - Iowa	\$105,956				
State Salary Funding - Iowa	2,742				
TOTAL REVENUE	\$108,698				
EXPENDITURES					
Salaries/Benefits	\$55,465				
County Extension	34,000				
Travel	200				
Telephone	1,500				
Postage	2,500				
Advertising	313				
ISD Services	9,470				
Equipment/Printing	4,500				
Supplies	500				
Program Delivery	250				
TOTAL EXPENDITURES	\$108,698				

TRI-STATE GRADUATE CENTER						
FY2008 Budget						
REVENUES						
State Appropriation - Iowa	\$77,941					
State Salary Funding - Iowa	2,526					
IA Dept. of Ed Tech Allocation	5,000					
State Appropriation - Nebraska	43,660					
South Dakota Universities	6,890					
Private Schools	6,000					
Course Schedule Ads	2,594					
Interest Income	1,800					
Siouxland Foundation Interest	900					
Reappropriated Reserves	2,046					
TOTAL REVENUE	\$149,357					
EVDENDITUDEO						
EXPENDITURES	¢440 540					
Salaries/Fringes	\$113,512					
Equipment/Repairs/Service Insurance	6,500 500					
	3,600					
Rent (Northwest AEA) Dues & Memberships	780					
Advertising/Marketing	5,000					
Postage	1,400					
Telephone	1,300					
Printing	6,000					
Supplies	300					
Meetings	400					
Travel/Training/Meals	3,700					
Administration (SIMPCO)	6,365					
TOTAL EXPENDITURES	\$149,357					